	A	в с	D	E	F G	н	1 1	J	К	L	M	N () P	Q	R
5	BCWS Cash Flow Statement -Nov 2011			_			·			_		.,		~	.,
6	% of Fiscal Year Completed:		41.7%												
	WATER FUND	Budget 11-12	Nov-11	% Collected	Budget 10-11	Nov-10	% Collected		WATER & SEWER FUND	Budget 11-12	Nov-11	% Collected	Budget 10-11	Nov-10	% Collected
7		Duaget 11-12	1101-11	/ Conceted	Duaget 10-11	1107-10	/ v Concercu			Dauget 11-12	1107-11	70 Conceecu	Duaget 10-11	1107-10	70 Conceted
8	REVENUES:	8,237,558	3,459,187	42.0%	7,649,035	3,302,837	43.2%		REVENUES:	31,893,315	13,262,710	41.6%	30,869,119	12,933,046	41.9%
<u> </u>	Rate & Service Charge Revenue		413,807	94.3%			48.1%		Rate & Service Charge Revenue		, ,	97.8%	, ,	, ,	50.1%
10	Impact Fees Connection Fees	438,750	208,542	36.1%	400,000 700,000	192,515 217,357	31.1%		Impact Fees Connection Fees	1,251,250 1,577,500	1,223,183 527,742	33.5%	1,857,270 1,900,000	930,263 570,157	30.0%
12	Other Revenues	577,500 97,000	38,387	39.6%	131,040	69,569	53.1%		Other Revenues	705,700	362,805	51.4%	704,500	367,378	52.1%
13	NON-OPERATING REVENUES:		30,307	39.070	131,040	09,309	55.170		NON-OPERATING REVENUES:	703,700	302,803	51.470	704,300	307,378	52.176
14	Gain(Loss) on Sale of Assets	94,540	1,086	1.1%	82,330	24,511	29.8%		Interest Income	100,000	43,345	43.3%	150,000	61,919	41.3%
15	TOTAL REVENUES	9,445,348	4,121,010	43.6%	8,962,405	3,806,789	42.5%		Gain(Loss) on Sale of Assets	240,340	11,044	4.6%	171,145	83,464	48.8%
16	TOTAL REVENUES	9,443,340	4,121,010	43.070	0,902,403	3,000,709	42.5 70		TOTAL REVENUES	35,768,105	15,430,829	43.1%	35,652,034	14,946,227	41.9%
17	EXPENDITURES:	Budget 11-12	Nov-11	% Spent	Budget 10-11	Nov-10	% Spent		TOTAL REVENUES	33,700,103	15,450,629	43.1 /0	33,032,034	14,940,227	41.9 /0
18	Personnel Costs		963,119	36.7%	2,626,644	939,189	35.8%		EXPENDITURES:	Rudget 11-12	Nov-11	% Spent	Budget 10-11	Nov-10	% Spent
19	Contractual Services	495,100	133,243	26.9%	520,616	198,241	38.1%		Personnel Costs	8,694,263	3,283,784	37.8%	8,699,656	3,249,294	37.3%
20	Total Maintenance & Repairs	757,555	247,261	32.6%	701,536	162,283	23.1%		Contractual Services	1,973,636	576,274	29.2%	2,090,762	662,207	31.7%
21	Total Utilities	,	325,615	30.0%	1,102,950	375,243	34.0%		Total Maintenance & Repairs	3,005,956	1,071,385	35.6%	2,702,596	711,682	26.3%
22	Total Office Expenses	, ,	172,309	41.0%	375,067	130,776	34.9%		Total Walnerance & Repairs Total Utilities	2,756,072	797,803	28.9%	2,304,730	877,999	38.1%
23	Total Insurance		51,664	49.2%	105,000	48,125	45.8%		Total Office Expenses	1,247,232	497,872	39.9%	1,211,550	329,573	27.2%
24	Total Other Expenses	,	12,451	17.6%	79,380	14,896	18.8%		Total Insurance	245,000	120,740	49.3%	245,000	119,374	48.7%
25	Total OPERATING Expenditures	,	1,905,661	34.3%	5,511,193	1,868,753	33.9%		Total Other Expenses	181,420	52,135	28.7%	208,020	57,614	27.7%
26	Total Of ERATING Expenditures	3,302,702	1,505,001	34.370	3,311,173	1,000,755	33.770		Total OPERATING Expenditures	18,103,579	6,399,994	35.4%	17,462,314	6,007,743	34.4%
27									Total Of EXATING Expenditures	10,103,377	0,377,774	33.4 /0	17,402,514	0,007,743	34.470
28															
29															
30															
31															
32															
	SEWER FUND	Budget 11-12	Nov-11	% Collected	Budget 10-11	Nov-10	% Collected		SOLID WASTE	Budget 11-12	Nov-11	% Collected	Budget 10-11	Nov-10	% Collected
33		Duuget 11-12	1404-11	70 Conceted	Duuget 10-11	1407-10	70 Conceted			Duuget 11-12	1404-11	70 Conected	Duuget 10-11	1404-10	70 Conceted
35	REVENUES:	22 (55 757	0.002.522	41 40/	22 220 094	0.620.200	41.50/		REVENUES:	7 929 500	1 522 002	10.40/	7,006,050	1 275 455	17 40/
	Rate & Service Charge Revenue	23,655,757	9,803,523	41.4%	23,220,084	9,630,209	41.5%		Landfill User Fee Revenue	7,838,500	1,523,092	19.4%	7,906,050	1,375,455	17.4%
36	Impact Fees	812,500	809,376	99.6%	1,457,270	737,748	50.6%		Salvage Revenue	94,500	82,263	87.1%	74,500	54,695	73.4%
37 38	Connection Fees		319,200	31.9%	1,200,000	352,800	29.4%		Grant Revenue	60,000	96,320	160.5%	55,000	24,372	44.3%
39	Other Revenues	608,700	324,418	53.3%	573,460	297,809	51.9%		Tipping Fees Total Other Revenues	1,365,475	622,986	45.6%	1,170,960	666,953	57.0% 12.4%
	NON-OPERATING REVENUES: Interest Income	100,000	43,345	43.3%	150,000	61,919	41.3%		NON-OPERATING REVENUES:	502,355	58,675	11.7%	341,120	42,363	14.470
40	Gain(Loss) on Sale of Assets	145,800	9,958	6.8%	88,815	58,953	66.4%		Interest Income	60,000	16,813	28.0%	85,000	32,030	37.7%
41	TOTAL REVENUES		9,958 11,309,820	43.0%	26,689,629	11,139,438	41.7%		Gain(Loss) on Sale of Assets	86,000	8,923	10.4%	140,000	41,010	29.3%
43	IOIAL REVENUES	40,344,757	11,309,020	43.070	40,009,049	11,139,430	71./ 70		TOTAL REVENUES	10,006,830	2,409,072	24.1%	9,772,630	2,236,878	22.9%
44	EXPENDITURES:	Budget 11-12	Nov-11	% Spent	Budget 10-11	Nov-10	% Spent		TOTAL REVENUES	10,000,030	2,407,072	27.1 /0	7,112,030	2,230,070	22.7 /0
45	Personnel Costs	6,066,601	2,320,665	38.3%	6,073,012	2,310,105	38.0%		EXPENDITURES:	Rudget 11-12	Nov-11	% Spent	Budget 10-11	Nov-10	% Spent
46	Contractual Services	1,478,536	443,031	30.0%	1,570,146	463,966	29.5%		Personnel Costs	3,898,145	1,401,968	36.0%	3,881,971	1,395,035	35.9%
47	Total Maintenance & Repairs	2,248,401	824,124	36.7%	2,001,060	549,399	27.5%		Contractual Services	749,368	197,691	26.4%	997,865	225,228	22.6%
48	Total Utilities	, ,	472,188	28.3%	1,201,780	502,756	41.8%		Total Maintenance & Repairs	2,269,274	660,441	29.1%	2,021,075	569,569	28.2%
49	Total Office Expenses		325,563	39.4%	836,483	198,797	23.8%		Total Waintenance & Repairs Total Utilities	117,680	36,172	30.7%	115,200	27,265	23.7%
50	Total Insurance	140,000	69,076	49.3%	140,000	71,249	50.9%		Total Office Expenses	316,431	92,511	29.2%	259,334	61,342	23.7%
50 51	Total Other Expenses	,	39,684	35.8%	128,640	42,718	33.2%		Total Insurance	105,000	61,168	58.3%	105,000	47,472	45.2%
52	Total OPERATING Expenditures		4,494,333	35.8%	11,951,121	4,138,990	34.6%		Total Other Expenses	67,180	14,899	22.2%	76,580	20,330	26.5%
53	Total Of ENATING Expenditures	12,570,077	T,T/T, 333	33.070	11,751,121	7,130,770	J7.U / U		Total OPERATING Expenditures	7,523,078	2,464,851	32.8%	7,457,025	2,346,241	31.5%
54									Total Of ERATING Expenditures	7,523,070	2,707,031	<i>52.</i> 0 /0	7,757,025	2,57U,27I	31.3 /0
∪ ¬															

% of Fiscal Year Completed:

41.7%

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WATER FUND	Budget	Year-to-Date	% Collected
REVENUES:			
Rate & Service Charge Revenue	8,237,558	3,459,187	42.0%
Impact Fees	438,750	413,807	94.3%
Connection Fees	577,500	208,542	36.1%
Other Revenues	97,000	38,387	39.6%
NON-OPERATING REVENUES:			
Gain(Loss) on Sale of Assets	94,540	1,086	1.1%
TOTAL REVENUES	9,445,348	4,121,010	43.6%
	, ,	, ,	
EXPENDITURES:	Budget	Year-to-Date	% Spent
Personnel Costs	2,627,662	963,119	36.7%
Contractual Services	495,100	133,243	26.9%
Total Maintenance & Repairs	757,555	247,261	32.6%
Total Utilities	1,086,485	325,615	30.0%
Total Office Expenses	420,420	172,309	41.0%
Total Insurance	105,000	51,664	49.2%
Total Other Expenses	70,680	12,451	17.6%
Total OPERATING Expenditures	5,562,902	1,905,661	34.3%
•	, ,	, ,	
NON-OPERATING EXPENDITURES:			
Annual Appropriation for CIP	79,505	119,645	150.5%
Capital Reserve (R&R)	281,531	-	0.0%
Capital Expenditures	335,735	229,787	68.4%
Bond-Principal Expense	1,855,500	, -	0.0%
Bond-Interest Expense	2,482,847	1,241,423	50.0%
Total NON-Operating Expenditures	5,035,118	1,590,855	31.6%
- company of the management of	-,,	_,,	
TOTAL EXPENDITURES	10,598,020	3,496,516	33.0%
	, ,	, ,	
Notes:			
1) Personnel includes salaries, taxes, retirement, insuran	ce, travel & education	on	
2) Bond principal & interest is paid in Dec & June			
	Nov-10	Nov-11	% Chg
# of Water Customers-Commercial	767	809	5.5%
# of Water Customers-Residential	17,988	18,645	3.7%
Total # of Water Customers	18,755	19,454	3.7%
	,	,	
	FY 2010	FY 2011	% Chg
Avg # of Water Customers for FY-Comm.	764	798	4.5%
Avg # of Water Customers for FY-Res.	17,883	18,519	3.6%
Total Avg. # of Water Customers	18,647	19,317	3.6%
*FY10 is a running average as of this month	,,	-	2.2.0

% of Fiscal Year Completed:

41.7%

% of Fiscal Year Completed:	41.7%					
SEWER FUND	Budget	Year-to-Date	% Collected			
REVENUES:						
Rate & Service Charge Revenue	23,655,757	9,803,523	41.4%			
Impact Fees	812,500	809,376	99.6%			
Connection Fees	1,000,000	319,200	31.9%			
Other Revenues	608,700	324,418	53.3%			
NON-OPERATING REVENUES:						
Interest Income	100,000	43,345	43.3%			
Gain(Loss) on Sale of Assets	145,800	9,958	6.8%			
TOTAL REVENUES	26,322,757	11,309,820	43.0%			
EXPENDITURES:	Budget	Year-to-Date	% Spent			
Personnel Costs	6,066,601	2,320,665	38.3%			
Contractual Services	1,478,536	443,031	30.0%			
Total Maintenance & Repairs	2,248,401	824,124	36.7%			
Total Utilities	1,669,587	472,188	28.3%			
Total Office Expenses	826,812	325,563	39.4%			
Total Insurance	140,000	69,076	49.3%			
Total Other Expenses	110,740	39,684	35.8%			
Total OPERATING Expenditures	12,540,677	4,494,333	35.8%			
NON-OPERATING EXPENDITURES:						
Annual Appropriation for CIP	205,000	80,224	39.1%			
Capital Reserve (R&R)	656,906	-				
Capital Expenditures	1,126,422	497,052	44.1%			
Bond-Principal Expense	4,625,696	213,825	4.6%			
Bond-Interest Expense	6,013,262	3,004,933	50.0%			
Total NON-Operating Expenditures	12,627,286	3,796,034	30.1%			
TOTAL EXPENDITURES	25,167,963	8,290,366	32.9%			
Notes: 1) Personnel includes salaries, taxes, retirement, insurance 2) Bond principal & interest is paid in Dec & June	, travel & education	1				
	Nov-10	Nov-11	% Chg			
# -f C C C	1 1 40	1 1 4 7	0.20/			

	Nov-10	Nov-11	% Chg
# of Sewer Customers-Commercial	1,148	1,145	-0.3%
# of Sewer Customers-Residential	29,757	30,586	2.8%
# of Hanahan Sewer Customers	3,966	3,877	-2.2%
Total # of Sewer Customers	34,871	35,608	2.1%
	FY 2010	FY 2011	% Chg
Avg # of Sewer Customers for FY-Comm	1,149	1,146	-0.2%
Avg # of Sewer Customers for FY-Res	29,706	30,430	2.4%
Avg. # of Hanahan Customers	3,963	3,955	-0.2%
Total Avg. # of Sewer Customers	34,818	35,531	2.0%

^{*}FY10 is a running average as of this month

% of Fiscal Year Completed:

41.7%

WATER & SEWER FUND	Budget	Year-to-Date	% Collected	
REVENUES:				Note#
Fee & Service Charge Revenue	31,893,315	13,262,710	41.6%	
Impact Fees	1,251,250	1,223,183	97.8%	
Connection Fees	1,577,500	527,742	33.5%	
Other Revenues	705,700	362,805	51.4%	
NON-OPERATING REVENUES:	,	,		
Interest Income	100,000	43,345	43.3%	
Gain(Loss) on Sale of Assets	240,340	11,044	4.6%	
TOTAL REVENUES	35,768,105	15,430,829	43.1%	
	, ,	, ,		
EXPENDITURES:	Budget	Year-to-Date	% Spent	
Personnel Costs	8,694,263	3,283,784	37.8%	1
Contractual Services	1,973,636	576,274	29.2%	
Total Maintenance & Repairs	3,005,956	1,071,385	35.6%	
Total Utilities	2,756,072	797,803	28.9%	
Total Office Expenses	1,247,232	497,872	39.9%	
Total Insurance	245,000	120,740	49.3%	
Total Other Expenses	181,420	52,135	28.7%	
Total OPERATING Expenditures	18,103,579	6,399,994	35.4%	
NON-OPERATING EXPENDITURES: Annual Appropriation for CIP Capital Reserve (R&R) Capital Expenditures Bond-Principal Expense Bond-Interest Expense	284,505 938,437 1,462,157 6,481,196 8,496,109	199,869 726,839 213,825 4,246,355	70.3% 0.0% 49.7% 3.3% 50.0%	2 2
Total NON-Operating Expenditures	17,662,404	5,386,889	30.5%	
TOTAL EXPENDITURES Notes: 1) Personnel includes salaries, taxes, retirement, insuranc 2) Bond principal & interest is paid in Dec & June.	35,765,983 e, travel & education	11,786,882	33.0%	
	Nov-10	Nov-11	% Chg	
# of Water & Sewer Customers-Commercial	1,520	1,548	1.8%	
# of Water & Sewer Customers-Residential	35,871	36,807	2.6%	
# of Hanahan Sewer Customers	3,966	3,877	-2.2%	
Total # of Water & Sewer Customers	41,357	42,232	2.1%	
Avg # of Water & Sewer Cust for FY-Comm Avg # of Water & Sewer Cust for FY-Res Avg. # of Hanahan Customers	FY 2010 1,518 35,757 <u>3,963</u>	36,610 3,955	% Chg 1.5% 2.4% -0.2%	
Total Avg. # of Water & Sewer Customers	41,239	42,106	2.1%	
*FY10 is a running average as of this month	22 242 220 22			

Current Unreserved Cash Balance:

22,342,239.23

³⁾ All solid waste expense is paid through water & sewer flow through account and reimbursed from solid waste.

% of Fiscal Year Completed

41.7%

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SOLID WASTE FUND	Budget	Year-to-Date	% Collected	
REVENUES:				
Landfill User Fee Revenue	7,838,500	1,523,092	19.4%	
Salvage Revenue	94,500	82,263	87.1%	
Grant Revenue	60,000	96,320	160.5%	
Tipping Fees	1,365,475	622,986	45.6%	
Total Other Revenues	502,355	58,675	11.7%	
NON-OPERATING REVENUES:				
Interest Income	60,000	16,813	28.0%	
Gain(Loss) on Sale of Assets	86,000	8,923	10.4%	
TOTAL REVENUES	10,006,830	2,409,072	24.1%	
EXPENDITURES:	Budget	Year-to-Date	% Spent	
Personnel Costs	3,898,145	1,401,968	36.0%	
Contractual Services	749,368	197,691	26.4%	
Total Maintenance & Repairs	2,269,274	660,441	29.1%	
Total Utilities	117,680	36,172	30.7%	
Total Office Expenses	316,431	92,511	29.2%	
Total Insurance	105,000	61,168	58.3%	
Total Other Expenses	67,180	14,899	22.2%	
Total OPERATING Expenditures	7,523,078	2,464,851	32.8%	
NON-OPERATING EXPENDITURES:				
Annual Appropriation for CIP	-	-		
Capital Expenditures	734,849	228,864	31.1%	
Bond-Principal Expense	1,443,293	-	0.0%	
Bond-Interest Expense	288,422	8,762	3.0%	
Total NON-Operating Expenditures	2,466,564	237,626	9.6%	
TOTAL EXPENDITURES Notes:	9,989,642	2,702,476	27.1%	

Notes:

- 1) Historically receive majority of user fee payments with majority of property tax payments at calendar year end.
- 2) Personnel includes salaries, taxes, retirement, insurance, travel & education
- 3) Bond Principal & Interest is paid in Dec & June

	Nov-10	Nov-11	% Chg
MSW & Special Waste	\$ 438,948	\$ 402,931	-8.2%
C&D	\$ 43,560	\$ 41,005	-5.9%
Yard Debris	\$ 9,351	\$ 8,359	-10.6%
NEW e-Waste	\$ -	\$ 18	
Tires	\$ 2,269	\$ 1,344	-40.8%
Allocation Amount	\$ (342,974)	\$ (349,687)	2.0%
Revenue less Allocation	\$ 151,154	\$ 103,969	-31.2%
	Nov-10	Nov-11	% Chg
MSW & Special Waste	13,259	11,658	-12.1%
C&D	2,748	2,979	8.4%
Yard Debris	1,019	1,168	14.6%
Tires	66	33	-49.8%
Total tons	17,092	15,838	-7.3%

Current Cash Balance:

5,884,736

- 1) Cash balance will be reduced by Debt Service Payments due in June & Dec
- 2) All solid waste expense is paid through water & sewer flow through account and reimbursed from solid waste. $Water\ and\ Sewer\ cash\ balance\ of ten\ appears\ lower\ than\ actual\ due\ to\ the\ outstanding\ "due\ from"\ transaction$ from Solid Waste
- 3) Increase in Special Waste is due to Contaminated Soil coming into the landfill